



Kalvin

In the News

Exec is stunned to get award

Kalvin Consulting's Thiag Loganathan is executive of year for 2011.

By Michael D. Pitman
Staff Writer

MASON — Thiag Loganathan wasn't prepared when his name was called as the 2011 Business Executive of the Year at Tuesday night's Northeast Cincinnati Chamber of Commerce annual dinner.

"I knew we were nominated, but I didn't think we had done enough," said Loganathan after the dinner held at the Manor House on Mason-Montgomery Road.

Loganathan was introduced by George Sehi, Sinclair Community College executive dean and last year's business executive of the year.

"His hard work, commitment, vision not only influence a great group with his company but for the community at large," Sehi said. "We are very fortunate to have him and his team to work with us."

In 2007, Loganathan founded Kalvin Consulting, which uses information technology and analytics to help businesses make better decisions using their own data. He had worked for SAP doing similar work.

"But I wanted to build my own team," said Loganathan, who added the chamber honor Tuesday night "should really add credibility" to his company's reputation. The company already has major clients, such as the Luxotica Group and FedEx, and works with businesses across the region — including in Kentucky and Indiana.

Kalvin Consulting has 35 employees currently, but Loganathan hopes to grow his work force nearly tenfold in five years.

Top Gun Sales Performance and Prasco Pharmaceuticals were both named the 2011 Large Business of the Year.

"We've absolutely have a tremendous team at Top Gun, which is why we've grown so much. It's really because of the efforts of this team you see here and their peers," said Top Gun owner and founder Steve Osborne, motioning to many of his company's managers beside him.

Chris Young of Prasco called the award an "honor" and thanked the community for the company's success.



NE Cincinnati Chamber of Commerce President/CEO John Harris congratulates Thiag Loganathan, owner and founder of Kalvin Consulting, for winning the 2011 Business Executive of the Year award. STAFF PHOTO BY MICHAEL D. PITMAN

Kalvin's recent growth and successes have earned them some local spotlights in CinDay B2B Magazine and Pulse Journal.



THE SECRET OF WARREN COUNTY'S RECENT SUCCESSES

Situated near two interstates, being near two metro areas makes county attractive to businesses.

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bad." Most of the expansion has happened in Mason.

"We're at the beginning, in my opinion, at the turn (of the economy), and we're in the position better than anybody in the state to benefit," Mastalerz said.

What business owners say

Some of these businesses that are expanding say the location is helping their growth, but it's more about what they do and how they do it. They

Most of the 600 jobs are likely to be with Deerfield Twp.-based Kalvin Consulting, an information technology and analytics analysis consulting company that's looking for consultants to work in the field. Though President and CEO Thiag Loganathan said his company's not totally dependant on location, the region does provide some advantages. He's hired six people recently and had no trouble asking one from Detroit and one from Alabama to move to Greater Cincinnati. And being near the University of Cincinnati "is a plus."

Loganathan said he can train the people who have the right basic tools but lack the experience. They can train them to become experts in their field.

"We look are looking for strong foundational skills — it's not about experience — and building that team. There's always going to be a demand for those values."

And low overhead — including low tax rates — means there could be a higher pay check for employees.

"We are building a structure where the overhead is going to be a lot lower than a normal, big-sized company," he said. "The lower the overhead, the higher the pay and the better value for the customer."

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